

MOST COMPREHENSIVE WEBSITE ON TEA

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WEEKLY TEA MARKET REPORT

SALE NO: 30 - 03RD/ 04TH AUGUST 2021

ORDER OF SALE		
EXESTATE	LG Large Leaf/Semi Leafy/LG Small Leaf/BOPIA /Premium	High & Medium/Off Grade/Dust
1. Mercantile Produce Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC
2. Asia Siyaka Commodities PLC	Ceylon Tea Brokers PLC	Asia Siyaka Commodities PLC
3. Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd
4. Eastern Brokers Ltd	John Keells PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
5. Ceylon Tea Brokers PLC	Eastern Brokers Ltd	Bartleet Produce Marketing (Pvt) Ltd
6. John Keells PLC	Lanka Commodity Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd
7. Bartleet Produce Marketing (Pvt) Ltd	Asia Siyaka Commodities PLC	Ceylon Tea Brokers PLC
8. Lanka Commodity Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd

At this week's sale 11,971 lots totalling 6,770,586 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	821	953,736
Main Sale - High & Medium	1,584	792,723
Low Grown - Leafy	2,274	1,016,915
Low Grown - Semi Leafy	1,687	799,584
Low Grown - Tippy	2,072	1,066,478
Premium Flowery	366	60,772
Off Grades	2,548	1,448,760
Dust	619	631,618
TOTAL	11,971	6,770,586
Re - Prints	908	559,417

Buyers Prompt : 10/08/2021

Sellers Prompt : 11/08/2021

QUALITY

Westerns were marginally lower to last. Nuwara Eliyas were irregular, whilst the Uda Pussellawas were barely maintained. Uvas - few select seasonal teas were on offer, whilst the others were brighter to last and showed a marginal improvement. Low Grownns were improved.

COMMENTS

*Overall Auction volumes were fairly similar to last and totalled 6.7 M/Kgs. Once again, reasonably good demand for the better teas, whilst the poorer/plainer teas were irregular and often easier.*

*Ex-Estate offerings were similar to last and totalled 0.95 M/Kgs. Overall, quality of offerings were barely maintained with a few select seasonal teas from the Uva Region on offer.*

*Westerns in the Best category - Select BOP invoices were up to Rs. 20 per kg dearer following special inquiry, whilst the others were irregular and often easier. Corresponding BOPF's - Select high priced teas were barely steady, whilst the others were firm and Rs. 10-20 per kg dearer selectively following quality/special inquiry. In the Below Best category, select coloury BOP invoices were firm and Rs. 10 per kg dearer, whilst the others declined by a similar margin and more. Corresponding BOPF's witnessed a firm to dearer trend for the better teas. Plainer BOP/BOPF's were barely steady. Nuwara Eliyas' continued to be irregular following quality, whilst the Uda Pussellawas' barely maintained last week's levels. Uva - The initial invoices of seasonal quality teas were on offer this week and it was encouraging to observe the vibrant bidding, and consequently, attractive prices which ranged between Rs. 900 to Rs. 1,600 per kg for a small range of BOP invoices. There were no seasonal BOPF invoices this week. Other coloury BOP/BOPF's from the region declined by Rs. 20 per kg and more.*

*High and Mid Grown CTC teas continued to show no appreciation with only a few select improved High Grown PF1's appreciating by up to Rs. 20 per kg. Corresponding Low Grown types met with better demand and a firm to dearer trend in prices.*

*Low Grows comprised of 2.8 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. Well-made teas maintained, whilst the balance declined following quality.*

*In the Leafy catalogues, Select Best BOP1/OP1's met with fair demand, whilst a range of improved Below Best varieties were dearer following quality. Others and poorer sorts maintained. Select Best OP/OPA's in general were irregular, whilst a selection of improved Below Best varieties maintained. Others and poorer sorts too were firm. A few Select Best PEK/PEK1's together with a range of improved Below Best maintained, whilst the others and mixed varieties in particular declined.*

*In the Tippy catalogues, well-made FBOP's together with cleaner Below Best sold around last levels, whilst the balance were easier. Few select Best FF1's were firm to selectively dearer. Balance together with Best and cleaner Below Best maintained, whilst the others eased.*

*In the Premium catalogues, very Tippy teas were firm. Best too sold around last levels, whilst the balance were easier.*

WE CONGRATULATE  
HATTON PLANTATIONS PLC

for

Obtaining GMP, HACCP & Food Safety Management System  
(ISO 22000:2018) certification

for

Abbotsleigh, Vellai Oya and Waltrim Tea Factories

## MARKET

*Good demand for select invoices following quality, whilst the others were irregular and easier with the poorest on offer discounted in value*

## HIGH GROWN TEAS

**BOP** Best Western's - Select invoices were up to Rs. 20 per kg dearer following special inquiry, whilst the others were irregular and often easier. In the Below Best category, select coloury invoices were firm and Rs. 10 per kg dearer, whilst the others declined by a similar margin and more. Plainer clean leaf sorts were barely steady, whilst the others were heavily discounted. Nuwara Eliya's were irregular following quality. Uda Pussellawa s were barely steady. Uva's - Seasonal teas realised attractive prices, whilst the others were Rs. 20-30 per kg lower.

<b><u>BOPF</u></b>	<p>Best Western's - Select high priced teas were barely steady, whilst the others were firm and Rs. 10-20 per kg dearer selectively following quality/special inquiry. In the Below Best category, better teas were firm to marginally dearer, whilst the others together with the Plainier sorts were irregular and barely steady. Nuwara Eliya's continued to be irregular following quality. Uda Pussellawa's were irregular and barely steady. Uva's - There were no seasonal teas on offer, whilst the other coloury sorts were firm and Rs. 10-20 per kg lower.</p>
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<b><u>OP/OPA</u></b>	<i>Well made OP/OPA's dearer Rs. 10-20 per kg, whilst others were firm on last.</i>
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<b><u>PEKOE/PEKOE1</u></b>	<i>A limited selection of Flavory PEK's that were available were firm to selectively dearer. Well made Orthodox leafy PEK/PEK1's firm on last whilst others were irregularly dearer. Rotovane PEK's declined Rs. 10-20 per kg following quality. Others sold at last levels.</i>
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<b><u>FBOP/FBOPF1</u></b>	<i>A limited selection of Flavory FBOP's that were available were irregular. Well made Orthodox FBOP's were firm on last whilst others were easier Rs. 10-20 per kg. FF1's in general were easier Rs. 10 - 20 per kg.</i>
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QUOTATIONS IN (Rs/kg)	BOP		BOPF		PEKOE / FBOP		OP	
Sale Date	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG
Best Westerns	620 - 720	600 - 750	640 - 780	630 - 750	590 - 800	580 - 790	560 - 610	560 - 600
Below Best Westerns	520 - 610	500 - 590	550 - 630	540 - 620	500 - 580	500 - 570	500 - 550	500 - 550
Plainer Westerns	460 - 510	450 - 490	500 - 540	500 - 530	410 - 480	420 - 490	420 - 480	420 - 490
Nuwara Eliyas	540 - 730	660	560 - 680	550 - 630	500 - 600	500 - 740	N/A	N/A
Brighter Udapussellawas	510 - 550	510 - 630	530 - 600	530 - 590	550 - 780	580 - 790	460 - 590	470 - 580
Other Udapussellawas	480 - 500	450 - 630	470 - 520	480 - 520	410 - 540	420 - 560	400 440	400 - 450
Best Uvas	550 - 670	550 - 1650	540 - 610	560 - 810	690 - 880	700 - 1550	520 - 580	540 - 640
Other Uvas	520 - 540	520 - 540	480 - 530	480 - 550	420 - 650	440 - 670	410 - 500	410 - 520

### MEDIUM GROWN TEAS

**BOP**      *Neat leaf well-made teas were generally firm, whilst the others were irregular following quality.*

**BOPF**      *Better teas - hardly any offerings, whilst the poorer sorts continued to be irregular and barely steady.*

<b>OP/OPA</b>	<i>Well made OP/OPA's dearer Rs. 10-20 per kg whilst others were firm on last.</i>
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<b><u>PEKOE/PEKOE1</u></b>	<i>Well made PEK's in general were dearer Rs. 10-20 per kg and more at times. Teas at the lower end were easier. Well made PEK1's firm on last whilst others were dearer Rs. 10-20 per kg and more at times.</i>
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<b><u>FBOP/FBOPF1</u></b>	Select best FBOP's were irregular following quality whilst others easier Rs. 10-20 per kg. FF1's in general were easier Rs. 10 - 20 per kg.
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QUOTATIONS IN (Rs/kg)	BOP		BOPF		PEKOE / FBOP		OP	
Sale Date	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG
Good Mediums	700 - 780	680 - 760	510 - 550	530 - 620	680 - 960	670 - 920	580 - 700	570 - 710
Other Mediums	500 - 600	540 - 560	440 - 470	450 - 500	400 - 660	420 - 650	410 - 560	400 - 550

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Page 4		Page 4																																																																							
UNORTHODOX TEAS																																																																									
HIGH GROWN	BP1s - Continued to be irregular. PF1s - Better sorts were firm and Rs. 10-20 per kg dearer, whilst the others were barely steady.																																																																								
MEDIUM GROWN	BP1s - Continued to be irregular. PF1s - Barely steady.																																																																								
LOW GROWN	BP1s - Irregular and barely steady. PF1s - Select improved teas were Rs. 10 per kg dearer, whilst the others were generally firm.																																																																								
<table><tr><th>QUOTATIONS IN (Rs/kg)</th><th colspan="2">BP 1</th><th colspan="2">PF 1</th></tr><tr><th>Sale Date</th><th>27/28 JUL</th><th>03/04 AUG</th><th>27/28 JUL</th><th>03/04 AUG</th></tr><tr><td>High Grown</td><td>N/A</td><td>440 - 470</td><td>430 - 620</td><td>440 - 630</td></tr><tr><td>Medium Grown</td><td>420 - 460</td><td>400 - 460</td><td>430 - 500</td><td>450 - 520</td></tr><tr><td>Low Grown</td><td>550 - 580</td><td>550 - 580</td><td>540 - 790</td><td>540 - 660</td></tr></table>				QUOTATIONS IN (Rs/kg)	BP 1		PF 1		Sale Date	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	High Grown	N/A	440 - 470	430 - 620	440 - 630	Medium Grown	420 - 460	400 - 460	430 - 500	450 - 520	Low Grown	550 - 580	550 - 580	540 - 790	540 - 660																																													
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OFF GRADES																																																																									
FGS1/FGS	Best liquorings were firm to easier Rs. 10-20 per kg, whilst Below Best and poorer sorts were firm on last levels. Low Growns - well-made varieties were firm, whilst Below Best and poorer sorts were irregularly lower Rs. 10-20 per kg. CTC's - Best varieties declined Rs. 10-20 per kg, whilst others in general were firm on last levels.																																																																								
BROKENS	BM's - Best varieties were firm to selectively dearer, whilst Below Best and bottom end teas were firm to easier Rs. 10-20 per kg. BP's in general were irregularly lower.																																																																								
BOPIA	Best varieties easier by Rs. 10 - 20 per kg. Select improved invoices of the bolder varieties remained firm, whilst the balance declined by Rs. 10 - 20 per kg. Below Best varieties irregular. Poorer sorts firm, while select invoices were irregularly lower and continued to decline towards the close of the sale.																																																																								
<table><tr><th>QUOTATIONS IN (Rs/kg)</th><th colspan="2">HIGH</th><th colspan="2">MEDIUM</th><th colspan="2">LOW</th></tr><tr><th>Sale Date</th><th>27/28 JUL</th><th>03/04 AUG</th><th>27/28 JUL</th><th>03/04 AUG</th><th>27/28 JUL</th><th>03/04 AUG</th></tr><tr><td>Better Fannings (Orthodox)</td><td>460 - 550</td><td>460 - 550</td><td>430 - 500</td><td>420 - 500</td><td>430 - 540</td><td>430 - 570</td></tr><tr><td>Better Fannings (CTC)</td><td>N/A</td><td>N/A</td><td>420 - 450</td><td>430 - 470</td><td>N/A</td><td>N/A</td></tr><tr><td>Other Fannings (Orthodox)</td><td>330 - 420</td><td>330 - 410</td><td>340 - 430</td><td>330 - 420</td><td>330 - 420</td><td>330 - 410</td></tr><tr><td>Other Fannings (CTC)</td><td>410 - 420</td><td>440</td><td>400 - 420</td><td>390 - 400</td><td>340 - 410</td><td>380 - 420</td></tr><tr><td>Good Brokens</td><td>450 - 510</td><td>450- 500</td><td>440 - 650</td><td>430 - 600</td><td>450 - 670</td><td>440</td></tr><tr><td>Other Brokens</td><td>350 - 420</td><td>330 - 410</td><td>350 - 410</td><td>340 - 400</td><td>350 - 430</td><td>340 - 420</td></tr><tr><td>Better BOP1As</td><td>400 - 420</td><td>400 - 410</td><td>400 - 510</td><td>390 - 520</td><td>400 - 700</td><td>390 - 630</td></tr><tr><td>Other BOP1As</td><td>370 - 390</td><td>370 - 400</td><td>370 - 390</td><td>350 - 380</td><td>360 - 390</td><td>360 - 380</td></tr></table>				QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW		Sale Date	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	Better Fannings (Orthodox)	460 - 550	460 - 550	430 - 500	420 - 500	430 - 540	430 - 570	Better Fannings (CTC)	N/A	N/A	420 - 450	430 - 470	N/A	N/A	Other Fannings (Orthodox)	330 - 420	330 - 410	340 - 430	330 - 420	330 - 420	330 - 410	Other Fannings (CTC)	410 - 420	440	400 - 420	390 - 400	340 - 410	380 - 420	Good Brokens	450 - 510	450- 500	440 - 650	430 - 600	450 - 670	440	Other Brokens	350 - 420	330 - 410	350 - 410	340 - 400	350 - 430	340 - 420	Better BOP1As	400 - 420	400 - 410	400 - 510	390 - 520	400 - 700	390 - 630	Other BOP1As	370 - 390	370 - 400	370 - 390	350 - 380	360 - 390	360 - 380
QUOTATIONS IN (Rs/kg)	HIGH		MEDIUM		LOW																																																																				
Sale Date	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG	27/28 JUL	03/04 AUG																																																																			
Better Fannings (Orthodox)	460 - 550	460 - 550	430 - 500	420 - 500	430 - 540	430 - 570																																																																			
Better Fannings (CTC)	N/A	N/A	420 - 450	430 - 470	N/A	N/A																																																																			
Other Fannings (Orthodox)	330 - 420	330 - 410	340 - 430	330 - 420	330 - 420	330 - 410																																																																			
Other Fannings (CTC)	410 - 420	440	400 - 420	390 - 400	340 - 410	380 - 420																																																																			
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Other BOP1As	370 - 390	370 - 400	370 - 390	350 - 380	360 - 390	360 - 380																																																																			
DUSTS																																																																									
DUST1	Select best primaries sold at last levels. High Grown Dust1's in the Best and Below Best category gained Rs. 10-20 per kg following quality. Balance were firm to irregularly lower. Others and Poorer sorts declined Rs. 10-20 per kg. Better Mediums sold at last levels. Others and Poorer sorts declined Rs. 10-20 per kg. Select Best CTC's declined considerably. Best and Below Best sold at last levels. Others and Poorer sorts declined Rs. 10-20 per kg and more. Better Low Growns declined considerably following quality. Below Best declined Rs. 10-20 per kg. Poorer sorts sold at last levels.																																																																								
DUST	Cleaner secondaries sold at last levels. Below Best too followed a similar trend. Others and Poorer sorts declined Rs. 10-20 per kg and more. CTC's declined Rs. 10-20 per kg. Low Growns were irregular and mostly lower. Others declined Rs. 10-20 per kg and more.																																																																								
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Other Primary Dust (CTC) P. Dust	410 - 540	410 - 550	400 - 450	410 - 450	410 - 510	420 - 520																																																																			
Other Primary Dust (Orthodox)	360 - 430	380 - 430	410 - 450	420 - 460	330 - 450	330 - 440																																																																			
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* Note. High & Medium quotations are a combination of HIGH GROWNS (Western High and Uva High) MEDIUM GROWNS (Western Medium and Uva Medium).																																																																									
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FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 03RD/ 04TH AUGUST 2021																																																																									



		MOST COMPREHENSIVE WEBSITE ON TEA						
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TOP PRICES IN (RS/KGS) - SALE OF 03RD/ 04TH AUGUST 2021								
WESTERN MEDIUM			UVA MEDIUM					
Dartry Valley	BOP	790.00	Hindagala	BOP	550.00			
Ancoombra	BOP	770.00	Halpewatte Uva	BOPSp	700.00			
Harangalla	BOP	@	Dickwella	BOPF/BOPFSp	760.00			
Doombagastalawa	BOPSp	@	Telbedde	BOP1	@	850.00		
Ancoombra	BOPF/BOPFSp	620.00	Demodera'S'	BOP1	@	840.00		
Harangalla	BOP1	@	Halpewatte Uva	FBOP/FBOP1		940.00		
Harangalla	FBOP/FBOP1		Shawlands	FBOPF/FBOPF1	@	880.00		
Dartry Valley	FBOP/FBOP1	@	Shawlands	OP/OPA	@	760.00		
Doombagastalawa	FBOP/FBOP1	@	Glen Alpin	OP1		790.00		
Cooroondoowatte	FBOP/FBOP1	@	Halpewatte Uva	PEK/PEK1		880.00		
Dartry Valley	FBOPF/FBOPF1	@	850.00					
Harangalla	FBOPF/FBOPF1	@	800.00	UVA HIGH				
Doombagastalawa	FBOPF/FBOPF1	@	780.00	Aislaby	BOP	@	1,650.00	
Uplands	OP/OPA		710.00	Oodoowerre	BOPSp		610.00	
Weeralugolla	OP1	@	840.00	Aislaby	BOPF/BOPFSp		810.00	
Uplands	PEK/PEK1		940.00	Bandaraeliya	BOPF/BOPFSp	@	610.00	
WESTERN HIGH			Nayabedde	BOPF/BOPFSp	@	600.00		
Somerset	BOP	@	750.00	Glenanore	BOP1	@	880.00	
Tillyrie	BOP	@	720.00	Aislaby	BOP1	@	830.00	
Great Western	BOPSp	@	650.00	Aislaby	FBOP/FBOP1	@	850.00	
Glentilt	BOPF/BOPFSp		750.00	Glenanore	FBOP/FBOP1	@	810.00	
Somerset	BOPF/BOPFSp	@	720.00	Glenanore	FBOPF/FBOPF1		790.00	
Bambrakelly	BOP1	@	820.00	Glenanore	OP/OPA	@	640.00	
Inverness	FBOP/FBOP1		780.00	Uva Highlands	OP1	@	690.00	
Bogahawatte	FBOP/FBOP1		770.00	Spring Valley	OP1		690.00	
Torrington	FBOP/FBOP1	@	750.00	Oodoowerre	OP1		690.00	
Torrington	FBOPF/FBOPF1	@	750.00	Glenanore	OP1	@	680.00	
Torrington	OP/OPA	@	600.00	Battawatte	OP1		680.00	
Venture	OP/OPA		600.00	Uva Highlands	PEK/PEK1		1,550.00	
Venture	OP1		740.00	UNORTHODOX HIGH				
Torrington	PEK/PEK1	@	790.00	Ulugedara CTC	PF1		630.00	
Bogahawatte	PEK/PEK1		790.00	Mount Vernon CTC	BP1	@	470.00	
NUWARA ELIYAS			Mount Vernon CTC	BPS	@	490.00		
Lovers Leap	BOP	660.00	UNORTHODOX MEDIUM					
Kenmare	BOPF/BOPFSp	630.00	Donside CTC	PF1	@	520.00		
Kenmare	FBOP/FBOP1	750.00	Strathdon CTC	BP1		460.00		
Court Lodge	FBOP/FBOP1	@	740.00	Carolina CTC	BPS		410.00	
Mahagastotte	PEK/PEK1	@	670.00	UNORTHODOX LOW				
Court Lodge	PEK/PEK1	@	580.00	Kalubowitiyana CTC	PF1		660.00	
Kenmare	PEK/PEK1	@	550.00	Suduwelipothahena CTC	PF1		660.00	
UDAPUSSELLAWAS			Suduwelipothahena CTC	BP1	@	580.00		
Mooloya	BOP	630.00	Ceciliyan CTC	BP1		580.00		
Blairlomond	BOP	@	540.00	PREMIUM FLOWERY				
Lukyland	BOPSp	550.00	Springwood	FBOPFSp		2,250.00		
Mooloya	BOPE/BOPFSp	590.00	Lickra	FBOPFExSp		2,950.00		
Blairlomond	BOPF/BOPFSp	@	560.00	K.D.U. Super	FBOPFExSp1		3,100.00	
Gonapitiya	BOP1	550.00	DUSTS					
Gordon	FBOP/FBOP1	@	730.00	Mattakelle	DUST1		960.00	
Delmar	FBOPF/FBOPF1		690.00	Dunsinane CTC	PDUST	@	660.00	
Delmar	OP/OPA		580.00	OFF GRADES				
Gordon	OP/OPA	@	550.00	New Vithanakande	FGS/FGS1		570.00	
Gordon	OP1	@	660.00	Lenthenty	FGS/FGS1	@	550.00	
Delmar	OP1		660.00	Glentilt	FGS/FGS1		550.00	
Delmar	PEK/PEK1	@	790.00	Ingestre	FGS/FGS1	@	540.00	
LOW GROWNS			Strathdon CTC	PFGS	@	470.00		
Brombil	BOP	* 1,550.00	Mount Vernon CTC	PFGS	@	440.00		
Mahaliyadda	BOP	* 1,550.00	Gunawardane	BM		570.00		
Golden Garden	BOP	* 1,550.00	Telbedde	BP	@	600.00		
Kelani	BOP	@	1,500.00	Brombil	BOPIA		630.00	
Susantha	BOP		1,500.00	Golden Garden	BOPIA		630.00	
Geekiyanahena	BOPSp	** 1,550.00						
Pothotuwa	BOPF	@	720.00					
Kiruwanaganga	BOPFSp	@	850.00					
Pothotuwa	FBOP	@	1,300.00					
Kiruwanaganga	FBOP	@	1,300.00					
New Vithanakande	FBOP1		1,040.00					
Himara	FBOPF		1,080.00					
Sihara	FBOPF1		1,100.00					
Pothotuwa	FBOPF1	@	1,060.00					
Sithaka	BOP1		1,200.00					
Lumbini	OP1		1,400.00					
Liyonta	OP		860.00					
Liyonta	OPA		960.00					
Liyonta	PEK		1,500.00					
K.D.U. Super	PEK1		1,300.00					
Hidellana	PEK1		1,300.00					
Matuwagala Super	PEK1		1,300.00					
@ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ **All Time Record Price * Equal All Time Record Price								
FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 03RD/ 04TH AUGUST 2021								

<b><u>QUANTITY SOLD DURING THE PERIOD</u></b>				
<b><u>2021</u></b>		<b><u>26TH - 31ST JULY 2021</u></b>	<b><u>2020</u></b>	
<b><u>WEEKLY</u></b>	<b><u>TODATE</u></b>		<b><u>WEEKLY</u></b>	<b><u>TODATE</u></b>
		<b><u>PRIVATE SALES</u></b>		
103,002	3,524,136		102,258	2,762,115
		<b><u>PUBLIC AUCTION</u></b>		
5,474,727	173,973,092		5,480,219	148,238,231
		<b><u>FORWARD CONTRACTS</u></b>		
78,960	1,149,650		2,000	95,400
		<b><u>DIRECT SALES</u></b>		
NIL	NIL		NIL	319,931
		<b><u>TOTAL</u></b>		
5,656,689	178,646,878		5,584,477	151,415,677
		<b><u>BMF EXCLUDED FROM PRIVATE SALE</u></b>		
261,604	5,802,954		42,010	5,451,734

### PUBLIC AUCTION / GROSS SALE AVERAGES

**SALE NO : 29**  
**SALE OF : 27TH/ 28TH JULY 2021**

	2021				2020				2019			
	WEEKLY		TODATE		WEEKLY		TODATE		WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	517.65	2.62	556.26	2.86	519.12	2.83	545.91	2.97	398.81	2.29	469.94	2.66
Western High Grown	566.44	2.86	603.01	3.10	548.55	2.99	594.05	3.23	456.36	2.62	537.06	3.04
CTC High Grown	502.46	2.54	531.43	2.73	508.80	2.77	552.19	3.01	450.58	2.59	466.93	2.64
High Grown (Summary)	550.57	2.78	589.36	3.03	538.81	2.94	579.53	3.16	438.09	2.52	517.87	2.93
Uva Medium Grown	555.29	2.81	572.35	2.94	563.51	3.07	586.63	3.19	431.72	2.48	499.95	2.83
Western Medium Grown	510.86	2.58	549.41	2.82	520.09	2.83	528.65	2.88	403.49	2.32	465.12	2.63
CTC Medium Grown	458.35	2.32	512.18	2.63	478.02	2.60	498.86	2.72	396.33	2.28	436.09	2.46
Medium Grown (Summary)	525.14	2.65	556.25	2.86	533.25	2.91	547.09	2.98	412.67	2.37	474.88	2.68
Orthodox Low Grown	646.27	3.27	662.24	3.40	700.72	3.82	686.43	3.74	562.15	3.23	592.50	3.35
CTC Low Grown	480.43	2.43	511.31	2.62	476.56	2.60	468.80	2.55	431.55	2.48	421.57	2.38
Low Grown(Summary)	636.93	3.22	653.33	3.35	685.60	3.74	668.93	3.64	552.87	3.18	581.03	3.28
Total	598.81	3.03	622.93	3.20	627.48	3.42	628.57	3.42	506.96	2.91	550.96	3.11

Source: Oanda Exchange Rates

Source: MSL - Averages

### QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION

SALE DATE	2021			2020			2019		
	QTY M/KG	AV/PRICE RS	Approx US\$ Equivalent	QTY M/KG	AV/PRICE RS	Approx US\$ Equivalent	QTY M/KG	AV/PRICE RS	Approx US\$ Equivalent
20TH JUL 2021	5.61	587.15	2.97	5.96	613.11	3.34	6.14	500.55	2.88
28TH JUL 2021	5.47	598.81	3.03	5.48	627.48	3.42	6.38	506.99	2.91

Source: Central Bank of Sri Lanka / Buying Rates

**RATES OF EXCHANGE AS AT 04TH AUGUST 2021**

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.09	274.77	1.81	234.00
2020	183.38	238.97	1.71	214.62
2019	174.32	210.86	1.59	193.22

**SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY**

Source: Central Bank of Sri Lanka / Buying Rates

## CROP AND WEATHER

For the period 26 July - 01 August 2021

### Western/Nuwara Eliya Regions

*The Western and Nuwara Eliya regions reported bright mornings and overcast evenings along with scattered evening showers. Heavy showers are expected in both regions in the week ahead according to the Department of Meteorology.*

### Uva/Udapussellawa Regions

Bright weather was reported throughout the week in both regions. The Department of Meteorology expects scattered showers in the Uva Region in the week ahead.

### Low Growns

Bright weather was reported throughout the week in the Low Grown Region, whilst a few sub-districts in the Ratnapura Region reported windy conditions during the evenings. Scattered showers are expected in the Ruhuna Region in the week ahead according to the Department of Meteorology.

### Crop Intake

*The Western, Nuwara Eliya, Uva and Udapussellawa regions maintained the crop intake, whilst a slight increase was reported in the Low Grown Region.*

MOMBASA AUCTION

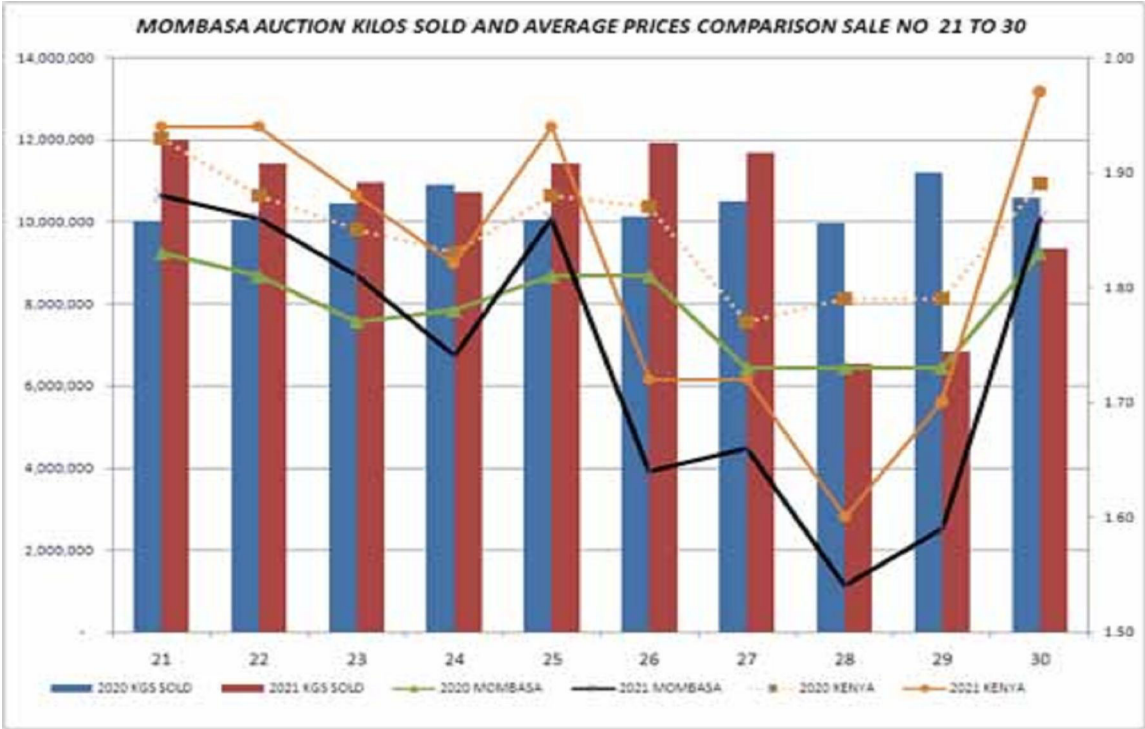
SALE OF - 4TH AUGUST 2021 (SALE NO. 31)

There was improved demand at dearer levels with 77% of the teas on offer absorbed at the auction floor as compared to 55% uptake in Sale 30. KTDA teas received much improved support with 76% sold at the auction floor as compared to 33% in Sale 30. The auction floor main grades average improved from Usc 189 in Sale 30 to Usc 208 in Sale 31.

**BP1s**  
Flavoury Rwanda BP1s were well competed for appreciating dearly. Only few select invoices were discounted on account of quality. KTDA BP1s were mostly neglected. Those absorbed were mostly at the set minimum prices with only few select bright ones readily absorbed at firm to dearer levels. Non-KTDA/Mediums and Plains were readily absorbed at firm to dearer levels.

**PF1s**  
Best PF1s were well absorbed at dearer rates. EoR were well absorbed at dearer levels appreciating up to usc 20. WoR were readily absorbed at the set minimum prices. Non-KTDA/Mediums received good support at dearer levels. Plains were absorbed at discounted levels Usc 5 to 10.

**PDs/D1s**  
Bright PDs were well absorbed at dearer rates. EoR KTDA PDs were well absorbed at Usc 5 to 10 dearer. WoR were absorbed at the set minimum price. Non-KTDA/Mediums were absorbed at dearer rates. Plains were firm to dearer with a few invoices discounted on account of quality.



Courtesy - Tea Brokers East Africa Limited.



**BANGLADESH AUCTION**

**SALE OF - 2ND AUGUST 2021 (SALE NO. 12)**

CTC LEAF: 37,597 packages of Current Season & 160 packages of Old Season teas on offer continued to meet with less demand.

BROKENS: Best Brokens met with a fairly good demand and sold at slightly easier rates. Good and Medium varieties met with a fair demand and were also slightly easier. Plain and BLFs met with a selective demand at easier rates and witnessed more withdrawals.

FANNINGS: Best varieties of Fannings met with a fairly good demand but were again slightly easier following less competition. Good and Medium varieties met with a fair demand but were slightly easier. Plain and BLFs met with a selective demand at easier rates and witnessed more withdrawals.

CTC DUST: 10,721 packages of Current Season & 60 packages of Old Season teas on offer met with a good demand. Good liquoring Dusts sold well at easier rates particularly the CDs which also witnessed more withdrawals compared to last sale. Others were fairly well supported and sold at around last levels. Plain and BLFs met with selective demand at slightly easier rates with fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Today's sale met with a fair demand but witnessed less competition throughout the sale. Good liquoring varieties met with a fairly good demand by major Blenders who were the mainstay of the market. Loose tea buyers were virtually absent. Dusts sold well.

Our catalogue ( Sale 12 ): Avg: Tk 209.25, Sold 75.9% & ( Sale 11 ) Avg: Tk 209.83, sold 68.2%.

QUOTATIONS	BROKENS		FANNINGS
Large	2.39-2.45 nom	Best	2.45-2.56
Medium	2.33-2.40	Good	2.36-2.41
Small	2.35-2.41	Medium	2.31-2.35
Plain	2.15-2.21	Plain	2.15-2.21
BLF	1.85-2.09	BLF	1.85-2.09

Courtesy - National Brokers Limited.

**KOLKATA AUCTION**

**SALE OF - 4TH, 5TH & 6TH AUGUST 2021 (SALE NO. 31)**

Good Demand. Select best Assams are around last. Remainder irregular & easier with quality. Western India active. Hindustan Unilever selective so far. Tata Consumer Product active

Courtesy - Associated Brokers Pvt. Ltd., Kolkata.

**JAKARTA AUCTION**

**SALE OF - 4TH AUGUST 2021 (SALE NO. 31)**

Overall sale quantities declined and totaled 5,900 packages on offer with less general demand continued to unsold volumes.

**ORTHODOX TEA**

Beter/best category lines were varying between firm to easier rate with some invoices remain unsold. Medium category saw less interest were discounted and witnessed withdrawals. Secondary category remained difficult to sale without bids.

**CTC TEA**

CTC teas saw an irregular interest and varied between dearer to easier following quality with a few teas unsold.

Courtesy - Sinar Maluku - Jakarta

**GUWAHATI AUCTION**

**SALE OF - 4TH AUGUST 2021 (SALE NO. 31)**

Good demand for the few good/better medium Assams on offer at around last levels. Fair demand for the remainder including BLF at steady to easier rates. TCPL/HUL/ buyers for the upcountry destinations operating. Exporters very selective.

Courtesy - Associated Brokers Private Ltd., Guwahati.

**MALAWI /COCHIN AUCTION**

The above market report details were not available at the time of printing this publication.

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	June	27.5	27.3	25.9	158.8	130.5	161.5	-28.3	31.0
Bangladesh	June	11.67	8.96	13.54	27.95	21.81	25.74	-6.14	3.93
North India	June	125.5	117.1	143.6	372.3	250.7	321.5	-121.6	70.8
South India	June	25.0	22.2	25.2	100.5	98.8	122.4	-1.7	23.6
Kenya	May	37.7	47.0	45.3	170.18	254.29	230.60	84.11	-23.69
Malawi	May	4.5	2.84	3.75	33.0	29.89	32.38	-3.11	2.49

CATALOGUES

SALE NO. 32 SCHEDULED FOR 17TH/18TH AUGUST 2021

The Ex Estate catalogue closed on 29th July 2021 excluding violations. The Main sale catalogues too closed on 29th July 2021 excluding violations.

SALE NO. 33 SCHEDULED FOR 24TH/25TH AUGUST 2021

The Ex Estate and Main sale catalogues are scheduled to close on 5th August 2021.

SALE NO. 34 SCHEDULED FOR 31ST AUGUST/1ST SEPTEMBER 2021

The Ex Estate and Main sale catalogues are scheduled to close on 12th August 2021.

The details of teas awaiting sale are given on the last page of this report.

DETAILS OF TEAS AWAITING SALE

SALE NO : 31 SCHEDULED FOR 10TH/ 11TH AUGUST 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	787	888,952	Leafy	Closed on	22/07/2021	Violations Excluded
High & Medium	1,752	856,697	Semi Leafy	Closed on	22/07/2021	Violations Excluded
Leafy	2,294	1,003,133	Tippy	Closed on	22/07/2021	Violations Excluded
Semi Leafy	1,761	844,729	OTHER MAIN SALE CATALOGUES			
Tippy	2,050	1,035,919	High & Medium	Closed on	22/07/2021	Violations Excluded
Premium Flowery	374	64,698	Dust	Closed on	22/07/2021	Violations Excluded
Off Grades	2,437	1,382,481	Premium Flowery	Closed on	22/07/2021	Violations Excluded
Dust	621	632,090	Off Grades	Closed on	22/07/2021	Violations Excluded
TOTAL	12,076	6,708,699	BOP1A	Closed on	22/07/2021	Violations Excluded
Re-print	1,220	734,336	Ex Estate	Closed on	22/07/2021	Violations Excluded

No of Pkgs : 180,676

CTC : 10,430 Pkgs - 556,212 kgs

SALE NO. 31 - SALE OF 11TH/ 12TH AUGUST 2020

BUYERS' PROMPT : 17/08/2021

Lots : 12,043Re-print Lots : 1,122

SELLERS' PROMPT : 18/08/2021

Quantity : 6,954,084 kgsRe-print Quantity : 595,138 kgs

SALE NO : 32 SCHEDULED FOR 17TH/ 18TH AUGUST 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	807	917,502	Leafy	Closed on	29/07/2021	Violations Excluded
High & Medium	1,672	796,410	Semi Leafy	Closed on	29/07/2021	Violations Excluded
Leafy	2,261	958,819	Tippy	Closed on	29/07/2021	Violations Excluded
Semi Leafy	1,772	836,676	OTHER MAIN SALE CATALOGUES			
Tippy	2,166	1,094,393	High & Medium	Closed on	29/07/2021	Violations Excluded
Premium Flowery	431	71,113	Dust	Closed on	29/07/2021	Violations Excluded
Off Grades	2,457	1,387,022	Premium Flowery	Closed on	29/07/2021	Violations Excluded
Dust	608	619,792	Off Grades	Closed on	29/07/2021	Violations Excluded
TOTAL	12,174	6,681,727	BOP1A	Closed on	29/07/2021	Violations Excluded
Re-print	1,632	865,146	Ex Estate	Closed on	29/07/2021	Violations Excluded

No of Pkgs : 178,964

CTC : 10,670 Pkgs - 573,418 kgs

SALE NO. 32 - SALE OF 18TH/ 19TH AUGUST 2020

BUYERS' PROMPT : 24/08/2021

Lots : 11,764Re-print Lots : 485

SELLERS' PROMPT : 25/08/2021

Quantity : 6,946,838 kgsRe-print Quantity : 278,333 kgs

SALE NO : 31 SCHEDULED FOR 10TH/ 11TH AUGUST 2021

ORDER OF SALE

Approximate Selling Time of  
F&W Catalogues

EX ESTATE	LG Large Leaf/Semi Leafy/LG Small Leaf/BOPIA/Prem	High & Medium/Off Grade/Dust	10TH AUGUST 2021	
FW	CTB	AS	Main Sale - High & Medium	11.00am
JK	BC	MB	Semi Leafy Teas	05.00pm
CTB	JK	FW	11TH AUGUST 2021	
LC	LC	BC	Ex-Estate	08.00am
AS	AS	LC	Tippy Teas	08.00am
MB	EB	CTB	Leafy Teas	09.00am
BC	MB	EB	Off Grades	10.45am
EB	FW	JK	Premium Flowery	11.00am
FW - Forbes & Walker Tea Brokers (Pvt) Ltd		AS - Asia Siyaka Commodities PLC	Dust	02.30pm
JK - John Keells PLC		MB - Mercantile Produce Brokers (Pvt)Ltd	BOP1A	03.45pm
BC - Bartleet Produce Marketing (Pvt) Ltd		LC - Lanka Commodity Brokers (Pvt) Ltd		
EB - Eastern Brokers Ltd		CTB - Ceylon Tea Brokers PLC		